



# MARYLAND DUALS CARE DELIVERY WORKGROUP

WEB-BASED EDUCATIONAL SESSION

FEBRUARY 18, 2016 | 9:30-11 AM

# AGENDA

- Vision and goals of project
- Purpose of Workgroup
- Maryland Landscape
  - All-Payer Model
  - CRISP
- Discussion

# MARYLAND'S STATE INNOVATION MODEL

- DHMH was awarded a CMS State Innovation Model design grant Dec 2014.
  - This grant is funding the State to engage in tasks related to the development of a new model, one similar to an Integrated Delivery Network (IDN) or an Accountable Care Organization (ACO), for dual eligibles.
- The State is working on a single transformation effort with multiple related projects rather than multiple initiatives each in a silo.
- The focus on dual eligibles reflects that new models of care for these beneficiaries had not yet been identified or designed as part of larger reform efforts.
- Maryland is interested in assessing the development of a strategy to integrate care delivery for Maryland's dually-eligible.
  - It is in the State's and duals' interest to design one strategy for the current FFS duals instead of piloting several approaches

# SIM GRANT GOALS

- The SIM grant is multifaceted, and includes:
  - Dual eligible strategy development
  - Support for CRISP's efforts to expand connectivity among additional providers
  - Development of care plans and predictive modeling tools to help with care coordination for high needs patients
  - Design of the Plan for Improving Population Health—a strategy that sets population health goals for the All-Payer Model
- All aspects of the SIM grant support one another and provide additional groundwork for transformation in the All-Payer Model

# MARYLAND'S ALL-PAYER MODEL

- Maryland has been engaged in delivery system innovation, most recently with the implementation of the All-Payer Model beginning January 2014.
- The SIM grant complements the All-Payer Model by allowing the state to focus on:
  - The challenges associated with serving the high-cost and largely-unmanaged dual eligible population;
  - The work of the state-designated Health Information Exchange (HIE), CRISP, to expand connectivity among providers;
  - The development of a population health strategy; and
  - High-needs individuals across the state through the development of care plans and predictive modeling to support care coordination.

# VISION AND GOALS OF THE PROJECT

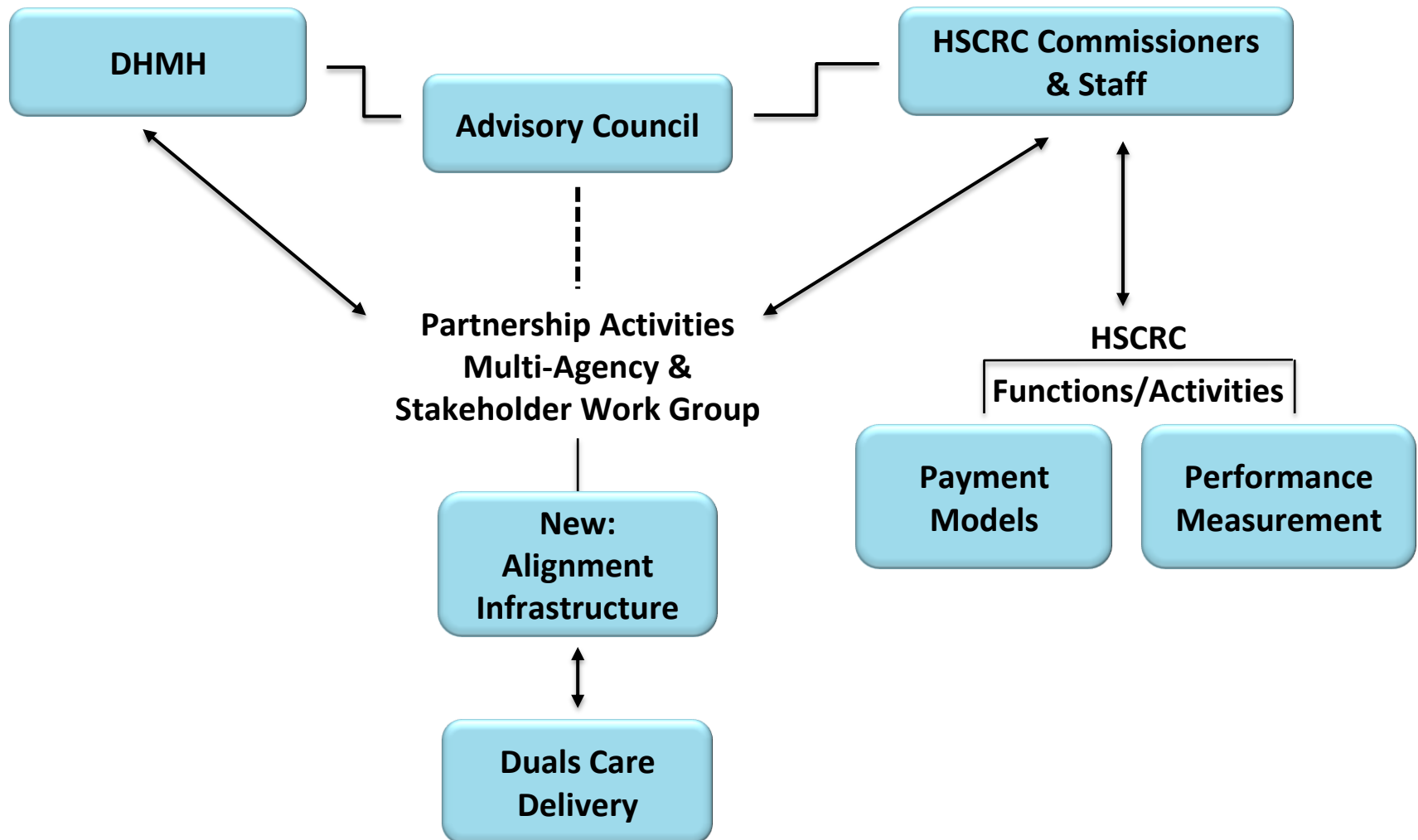
DHMH's focus on dual eligibles is based on the consensus that was achieved through the Advisory Council and multiple workgroups that full duals should be a top priority.

- The SIM project is integrated into the planning efforts already underway as part of the All-Payer Model.
- Maryland stakeholders have identified dual eligibles as a population with substantial health and social support needs who are largely unmanaged in the current delivery system.
- The focus on duals reflects the fact that new models of care for these beneficiaries have not been systematically identified.

# WORKGROUP MEMBERS

- Alzheimer Association, Maryland
- Amerigroup
- CareFirst BlueCross BlueShield
- CRISP
- Dorchester County Addictions Program - National Council on Alcoholism and Drug Dependence
- Erickson Living
- Health Facilities Association of Maryland
- Johns Hopkins HealthCare
- Maryland Department of Aging
- Maryland Health Care for All Coalition
- Maryland Hospital Association
- Maryland Learning Collaborative
- MedChi
- MedStar Health
- Mental Health Association of Maryland (MHAMD)
- Mid-Atlantic Association of Community Health Centers
- Mid-Atlantic Healthcare
- Mosaic Inc.
- Schwartz, Metz & Wise
- Talbot County
- The Coordinating Center
- Towson University
- University of Maryland
- Way Station Inc./ Sheppard Pratt Health Systems

# PROPOSED STAKEHOLDER ENGAGEMENT STRUCTURE





## VISION AND GOALS, CONTINUED

- DHMH selected EBG Advisors, through a competitive procurement, to work with and track the developments of the HSCRC and their contractors—as well as our partners at CMMI—as the State moves forward with the Phase 2 approach to the All-Payer Model through CY 2016.
- DHMH and EBG Advisors will continue to develop a Duals Care Delivery strategy in collaboration with other state and federal partners by inviting them into the stakeholder process and continuing to hold joint leadership meetings. The work will include:
  - *The governance model.*
  - *The beneficiary attribution process.*
  - *The provider attribution/alignment process.*
  - *Accounting for total cost of care.*
  - *Development of quality metrics and incentives.*

# WORKGROUP'S PURPOSE

The purpose of the Duals Care Delivery Workgroup is to facilitate multi-stakeholder discussions regarding efficient and effective implementation of the dual eligible program design that supports CMMI's goals and DHMH's goals. They are:

*Improve the patient experience, improve the health of populations, and reduce the growth in per capita costs of health care*

- Alignment: Promote value-based payment
- Care Delivery: Increase integration and coordination
- Health Information Exchange and Tools: Support providers



# MARYLAND LANDSCAPE

ALIGNMENT WITH CURRENT INITIATIVES

# HEALTH SERVICES COST REVIEW COMMISSION (HSCRC)

- Donna Kinzer, Executive Director



# *Maryland's All-Payer Model:* Patient-Centered Delivery System Transformation

February 18, 2016

# Overview

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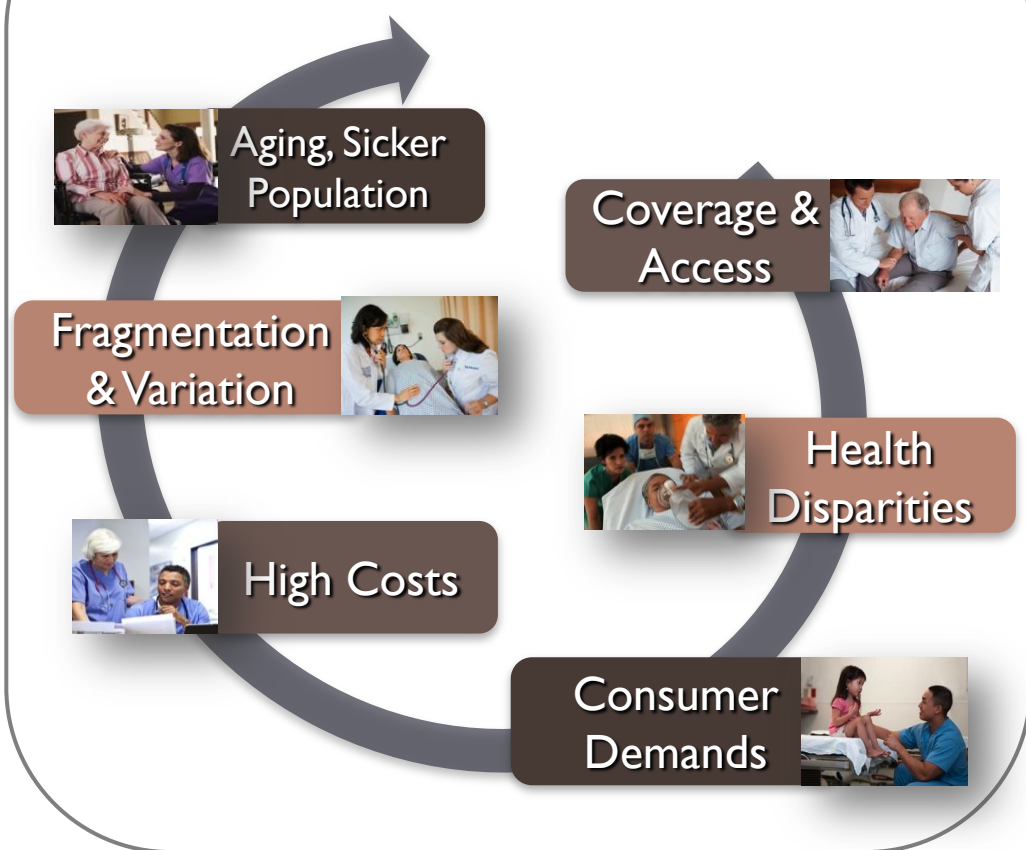
- ▶ The Evolving Health Care Landscape & Maryland's All-Payer Model
- ▶ All-Payer Model Implementation
- ▶ Person-Centered Delivery System Transformation

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## The Evolving Health Care Landscape & Maryland's All-Payer Model

# Context: Health Care System Challenges

## Current System



## More Ahead...

- Changes in Demographics and Expenditures

Year	Age 65+
2010	40 million
2020	55 million
2030	72 million

- Federal Budget & Health Care Spending
  - More Entitlements, Fewer Contributors



# Health Services Cost Review Commission (HSCRC)

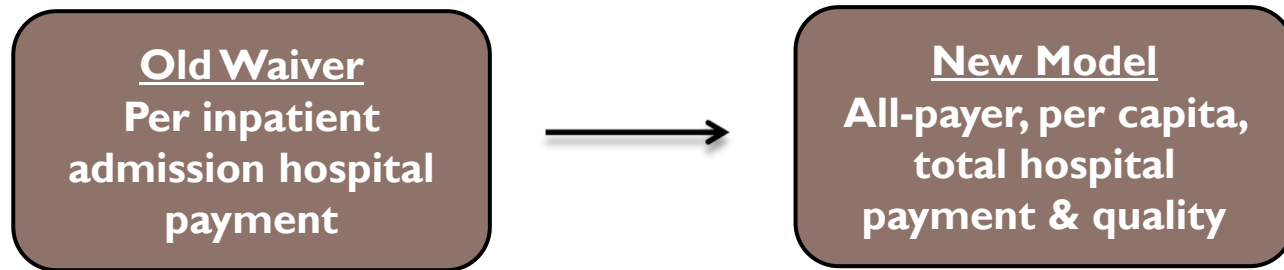
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- ▶ Leads implementation of Maryland's All-Payer Model
- ▶ Oversees hospital rate regulation in Maryland with broad statutory authority
- ▶ Responsible for all-payer rate setting in Maryland, which provides considerable value to patients, hospital and the State
  - ▶ A Medicare waiver, allowing HSCRC to set hospital rates for Medicare, was granted in 1977 and renewed under a different approach in 2014
  - ▶ State Medicaid plan pays HSCRC rates
  - ▶ State law requires health insurers, managed care organizations, and others to pay HSCRC rates
  - ▶ Limits cost shifting--all payers pay their fair share, including funds for uncompensated care and graduate medical education

# Unique New Model: Maryland's All-Payer Model

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- ▶ Maryland is implementing an All-Payer Model for hospital payment
  - ▶ Approved by Center for Medicare and Medicaid Innovation (CMMI) effective January 1, 2014 for 5 years
  - ▶ Modernizes Maryland's Medicare waiver and unique all-payer hospital rate system



- ▶ Key provisions of the new Model:
  - ▶ Hospital per capita revenue growth ceiling of 3.58% per year, with savings of at least \$330 million to Medicare over 5 years
  - ▶ Patient and population centered-measures to promote care improvement
  - ▶ Payment transformation away from fee-for-service for hospital services
  - ▶ Proposal covering all health spending due at the end of Year 3 for 2019 and beyond

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# All-Payer Model Implementation

# Maryland Model: Implementation in Year 1 (2014)

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## **Year 1 Approach**

Initiate payment reform (Hospital global budgets and value-based performance requirements)

Focus policies on reducing potentially avoidable utilization through care improvements

Engage stakeholders

Build regulatory infrastructure

# Maryland's Current Situation & Future Focus

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## Years 2-3 Focus (Now)

Work on clinical improvement, care coordination, integration planning, and infrastructure development

Partner across hospitals, physicians and other providers, post-acute and long-term care, and communities to plan and implement changes to care delivery

Alignment planning and development

## Years 4-5 Focus

Implement changes, and improve care coordination and chronic care

Focus on alignment models

Engage patients, families, and communities

Focus on payment model progression, total cost of care and extending the model

# 2014-2015 All-Payer Model Results

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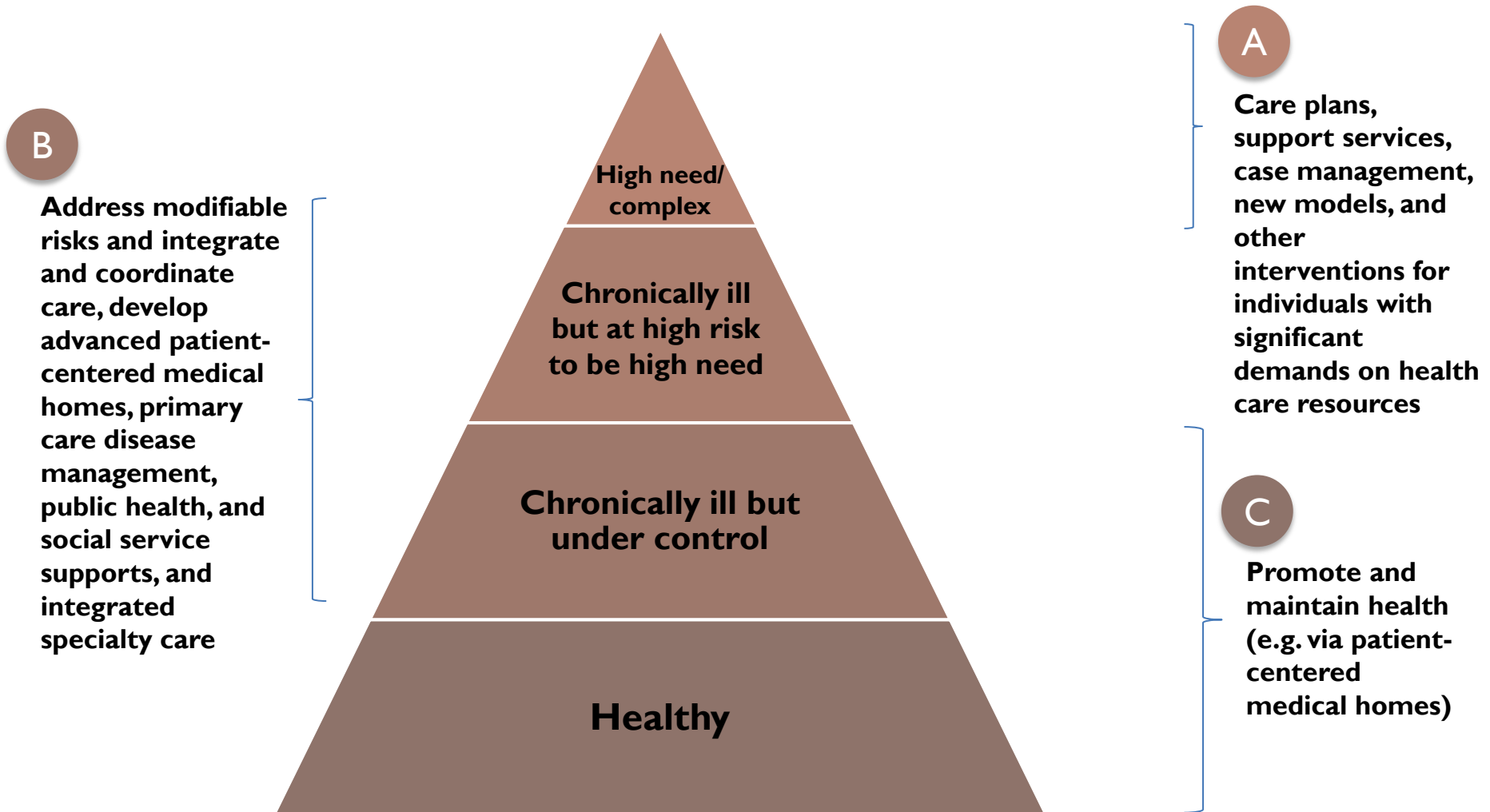
- ▶ All hospitals adopted global budgets, encompassing ~95% of revenues, ahead of schedule
- ▶ All Payer hospital revenue growth was contained to 1.47% per capita, compared to the 3.58% per capita ceiling; Medicare hospital savings of \$116 million were achieved toward the \$330 million five year requirement.
- ▶ Quality measures for hospital acquired conditions were achieved and readmissions were reduced.
- ▶ Overall hospital volumes have been contained in 2015. In contrast, national estimates show substantial all payer hospital volume growth.

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## Person-Centered Delivery System Transformation

# Deliver Care Based on Person-Centered Needs

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# Stakeholder-Driven Strategy for Maryland

**Aligning common interests and transforming the delivery system are key to sustainability and to meeting Maryland's goals**

Focus Areas	Description
Care Delivery	<ul style="list-style-type: none"><li>• Encourage integration and coordination of clinical care</li><li>• Support provider-driven plans for improving care for complex patients and improving chronic care</li><li>• Support enhancement of primary care practices and models</li><li>• Promote consumer engagement through shared decision-making and state &amp; local outreach efforts</li></ul>
Health Information Exchange and Tools	<ul style="list-style-type: none"><li>• Enhance capabilities of CRISP (Maryland's Health Information Exchange) to support providers, ACOs, and payers</li><li>• Connect providers in addition to hospitals (physicians, long-term care, etc.)</li><li>• Develop shared tools (e.g. common care profiles )</li><li>• Bring additional electronic health information to the point of care</li></ul>
Alignment	<ul style="list-style-type: none"><li>• Promote value-based payment systems, focused on improved outcomes</li><li>• Develop alternative payment models and other transformation opportunities</li><li>• Build on private payer medical home models, Accountable Care Organizations formed by providers, and emerging Medicare Advantage plans</li></ul>

# The Next Steps Needed for Maryland's Transformation

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- ▶ Develop approach to care transformation that improves care and also reduces avoidable hospitalizations
- ▶ Fully implement care coordination to scale, first for complex and high needs patients
  - ▶ Intense focus on Medicare and dual eligible, where supports are immature
- ▶ Organize and engage primary care, long-term care, and other providers in care coordination and chronic care management
  - ▶ Intense focus on Medicare, where models do not exist or are immature, in Maryland
  - ▶ Build on growing PCMH and ACO models, global budgets, and Medicare and Chronic Care Management fees
- ▶ Develop financial alignment programs between hospital and non-hospital providers, and get data and waivers needed for implementation
- ▶ Optimize acute/post-acute
- ▶ Engage other providers

Thank you for the opportunity to work  
together to improve care in Maryland

Questions?

# CHESAPEAKE REGIONAL INFORMATION SYSTEM FOR OUR PATIENTS (CRISP)

- David Horrocks, President



CHESAPEAKE REGIONAL INFORMATION SYSTEM FOR OUR PATIENTS

# CRISP Overview

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## Duals Workgroup Educational Session

February 2016

7160 Columbia Gateway Drive, Suite 230  
Columbia, MD 21046  
877.952.7477 | [info@crisphealth.org](mailto:info@crisphealth.org)  
[www.crisphealth.org](http://www.crisphealth.org)



# What is CRISP

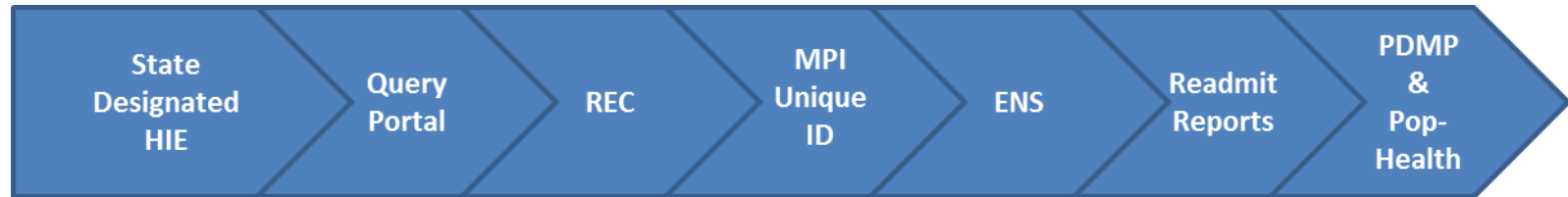
CRISP is a regional health information exchange organization that services Maryland and the District of Columbia.

## Our Guiding Principles

1. *Begin with a manageable scope and remain incremental.*
2. *Create opportunities to cooperate even while participating healthcare organizations still compete in other ways.*
3. *Affirm that competition and market-mechanisms spur innovation and improvement.*
4. *Promote and enable consumers' control over their own health information.*
5. *Use best practices and standards.*
6. *Serve our region's entire healthcare community.*



# Annual Focus Areas and Theme Setting



**2009**

**2010**

**2011**

**2012**

**2013**

**2014**

Year (Fiscal)	Theme
2009 - 2010	Developing Infrastructure (Governance, People, Technology)
2010 - 2011	Creating Connectivity
2011 - 2012	Driving Utilization
2012 - 2013	Creating Value for Participants
2013 - 2014	Achieving Sustainability
2014 - 2015	Critical Infrastructure

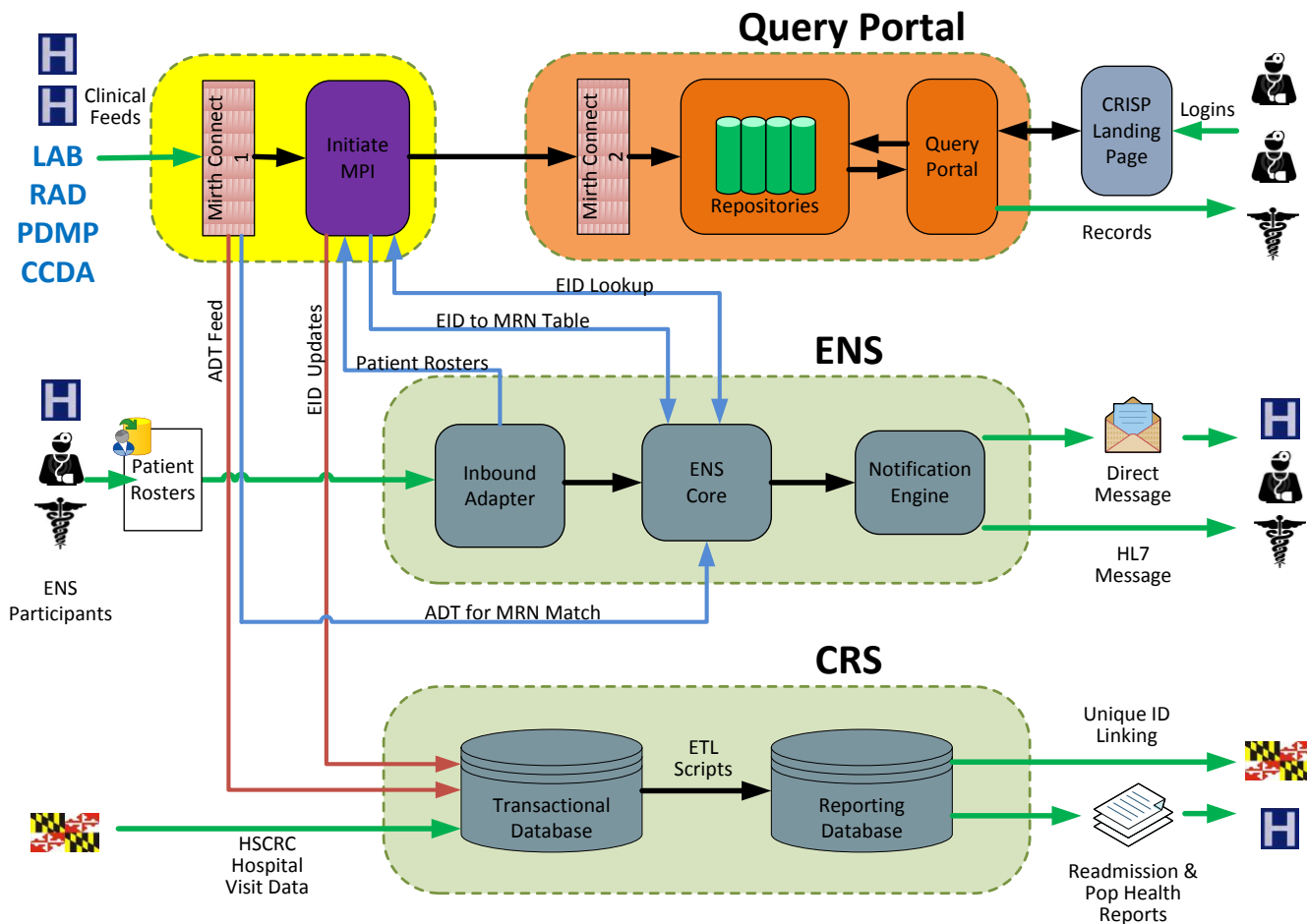


# Technical Overview

1

2

3







# CRISP Services for Providers

## 1. Clinical Query Portal

- Includes Maryland Prescription Drug Monitoring Program (PDMP)
- Search for your patients' prior hospital and medication records
- Monitor the prescribing and dispensing of drugs that contain controlled dangerous substances

## 2. Encounter Notification Service (ENS)

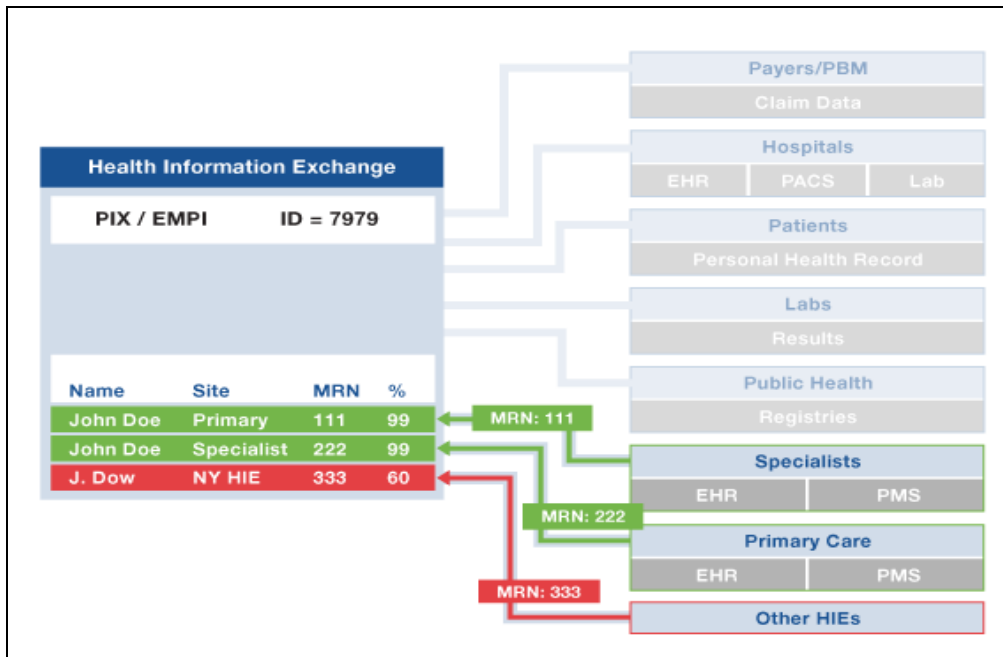
- Includes Direct Secure Messaging capabilities
- Be notified in real time about patient visits to the hospital
- Use secure email instead of fax/phone for referrals and other care coordination

## 3. CRISP Reporting Services

- Use CRISP Data for patient identification, performance measurement and service coordination



# Patient Identity Management

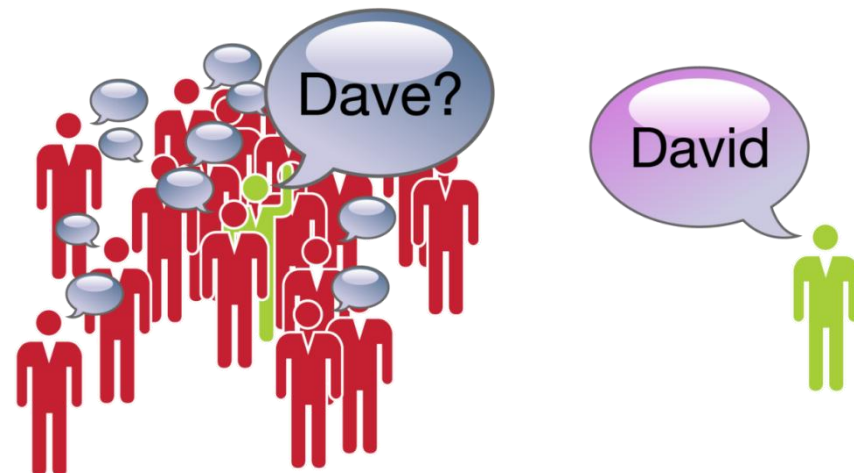


## The Challenge:

Because no Unique Patient ID exists, CRISP must accurately and consistently link identities across multiple facilities to create a single view of a patient.

A near-zero tolerance of a false positive match rate with a low tolerance of a false negative match rate.

Effective Master Patient Indexing is a foundational concept to any population health oriented payment or delivery reform initiatives.





# Query Portal

The query portal allows credentialed users to search the HIE for clinical data.

Users can search for patients using last name/DOB or the medical record number from your practice or a hospital.

The initial query returns information from the past 6 months and allows the user to query data as far back as June of 2012 (depending on when a given data sending went live).

While a great tool, there are workflow challenges.

There are currently roughly 115,000 queries per month.

## Types of data available:

- Patient demographics
- Lab results
- Radiology reports
- **PDMP Meds Data**
- Discharge summaries
- History and physicals
- Operative notes
- Consults



# Clinical Query Portal - Single Sign-on

**Single Sign-On (SSO)** is an approach to enable faster and more efficient access to the query portal through the EHR.



**Inpatient Summary** [Full screen] [Print] [0 minutes ago]

Diagnoses (10)  
Selected visit  
Acute Pain (338.1)  
Bile duct stricture (576.2)  
Gout, Unspecified (274.9)  
Hypertrophy (Benign) of Prostate without Urinary Obstruction and Other Lower Urinary Tract (Luts) (600.00)  
Malignant Neoplasm of Extrahepatic Bile Ducts (156.1)  
Obstruction of Bile Duct (576.2)  
Obstruction of Bile Duct (576.2)  
Tobacco Use Disorder (305.1)  
Unspecified Essential Hypertension (401.9)  
Unspecified Glaucoma (365.9)

Problems (16)

Allergies/Intolerances (1) +

Medications & Fluids Administered +

Home Medications (12) +

Immunizations (0)

D/C Follow-up (1) +

Patient Status Orders

**Vital Signs**  
Last 36 hours for the selected visit  
No results found

**Measurements and Weights (4)**  
Selected visit

	Latest	Previous	Change
Weight Dosing	60 kg	60 kg	0 kg
Height/Length Dosing	157 cm	157 cm	0 cm
BSA Dosing	1.6 m <sup>2</sup>	1.6 m <sup>2</sup>	0.0 m <sup>2</sup>
Body Mass Index Dosing	24.34 kg/m <sup>2</sup>	24.34 kg/m <sup>2</sup>	0.00 kg/m <sup>2</sup>

**MedStar HIE**  
Note: No new data has been received for this patient in the last 30 days.  
Click Here to view patient in MedStar HIE  
Click here for Help/Training

**CRISP HIE**  
Click here to access CRISP  
Click here to view CRISP data sources  
For CRISP support, call 877-952-7477

**Outstanding Tests, Exams (0)**  
Selected visit

**Inpatient Summary** [Full screen] [Print] [3 minutes ago]

CRISP Production

CRISP  
Patients  
Patient x

**Patient Actions**  
Back to List  
Download Summary PDF  
Show All Data

**Summary** | More Patient Information

**Laboratories (100+)** | Other Orders (0)

Date	Name	Source
Sep 18	CA19-9	MS_GUH
Sep 18	GFR	MS_GUH
Sep 18	CMP	MS_GUH
Sep 18	CBC w/ Diff	MS_GUH
Apr 07	CMP	MS_GUH
Apr 07	LAC	MS_GUH

**Ambulatory Encounters (17)** | More

Date	Type	Source
Sep 18	ROUTINE ELECTIVE	MS_GUH
Sep 18	ROUTINE	MS_GUH

**Imaging (0)**  
No Imaging to display

**Medications (0)**  
No Medications to display

**Documentation (0)**  
No Documentation to display

**Allergies (1)**

Allergen	Reactions	Reported
NO KNOWN Allergies	UNK	Mar 10

By securely sending a local user's credentials and the current patient medical record number (or other demographics), CRISP can send the user directly to the patient summary screen.



# Encounter Notification Service

CRISP currently receives information pertaining to **ER visits and inpatient admissions** in real-time:

- All Maryland hospitals
- Most D.C. hospitals (1 remaining currently working through on-boarding)
- All Delaware hospitals and most Northern Virginia hospitals



Through ENS, CRISP has the ability to communicate this information, in the form of **real time hospitalization alerts** to PCPs, care coordinators, and others responsible for patient care.

We are current routing roughly 700,000 notifications per month.

Roughly 30 hospitals are “auto-subscribing” so they can be alerted when one of their past discharges is being readmitted within 30 days.



# Additional ENS Access Points

## ENS PROMPT

FREQUENT ER UTILIZERS

FREQUENT IP UTILIZERS

TOTAL ELIGIBLE

CHILDREN

ALL

Marcie Beck (25096)

Einstein Medical Center Montgomery

7/15/15 4:55 PM

ER Transfer

LOW B/P

Derek Cortez (17297)

Riddle Hospital

7/15/15 4:43 PM

ER Discharge

HEAD INJ LT LEG PAIN/FOOTBALL

Sheri Stanton (85770)

Arla Bucks County Campus

7/15/15 4:34 PM

IP Admit

HEAD INJ LT LEG PAIN/FOOTBALL

Alexis Bernard (90294)

Arla Bucks County Campus

7/15/15 3:19 PM

IP Admit

Brandon Thornton (39305)

Arla Frankford Campus

7/15/15 1:50 PM

ER Registration

LOW B/P

### Proactive Management of Patient Transitions

Notifications from: LAST 30 DAYS

Q Search

NAME

Sheri Stanton (85770)

901-030-5837

DOB: 12/24/90

Address: 714 First Street

City/State: San Diego, MD

Race: Asian

Ethnicity: Unknown

PCP: Abigail Bartlett

NP: 6414765

ADD:

#### MOST RECENT EVENT

Event Date: 7/15/15 4:34 PM

Event Type: IP Admit

Event Location: Arla Bucks County Campus

Hospital Service:

Patient Diagnosis: LT LEG PAIN/FOOTBALL

Discharge Disposition:

Discharge to Location:

Patient Complaint: HEAD INJ

Admit Source: Transfer from a hospital

#### EVENT HISTORY

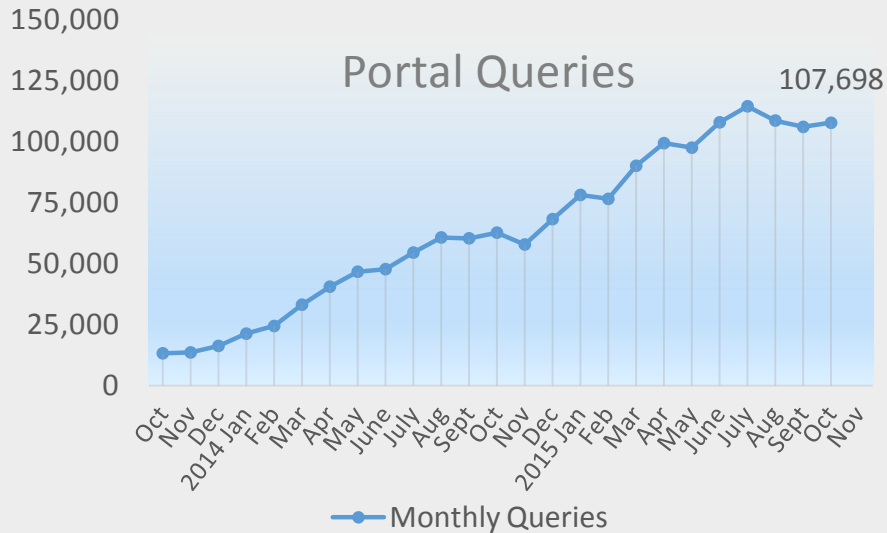
<div><div></div><div></div></div>	7/12/15 11:29 PM	Diagnosis: LOW B/P Complaint: HEAD INJ	Arla Frankford Campus	ER	Admit
Hospital Service:					
Discharge Disposition:					
Discharge to Location:					
Admit Source: Transfer from a hospital					
<div><div></div><div></div></div>	7/12/15 3:30 PM	Diagnosis: VIB. W/AIN ON BOTH SIDES Complaint: HEAD INJ	Arla Frankford Campus	ER	Registration

38

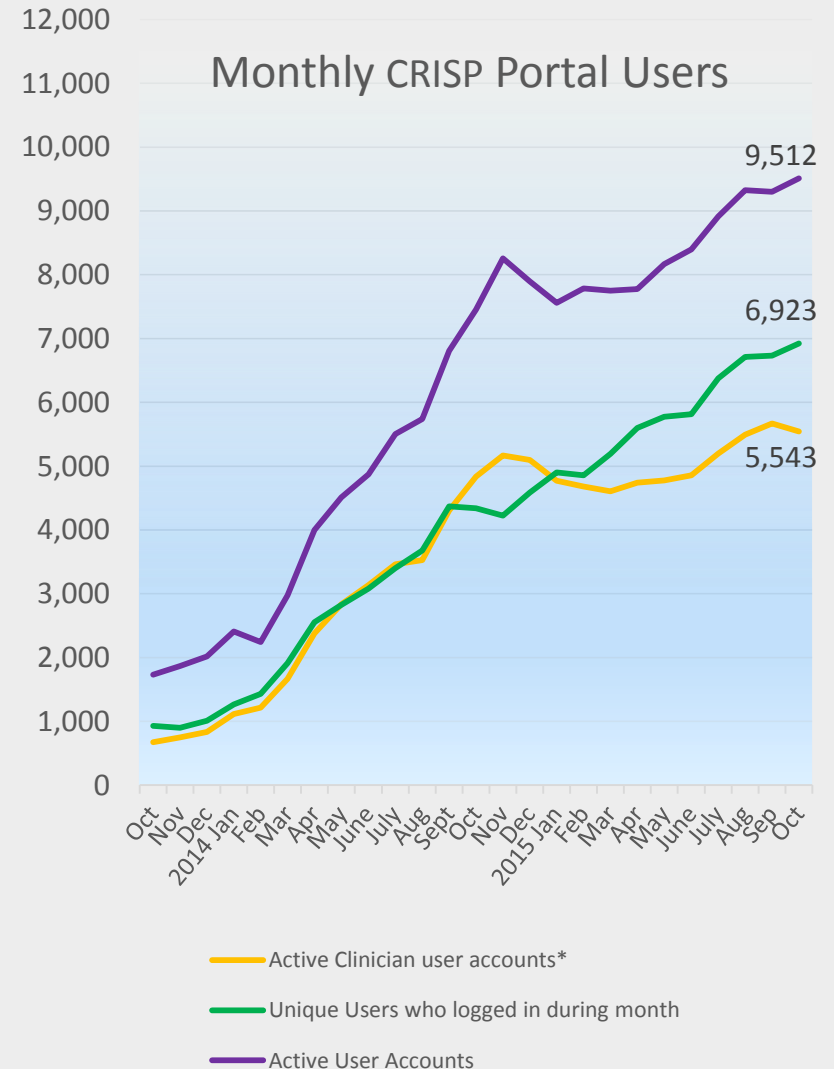


# CRISP Key Performance Indicators

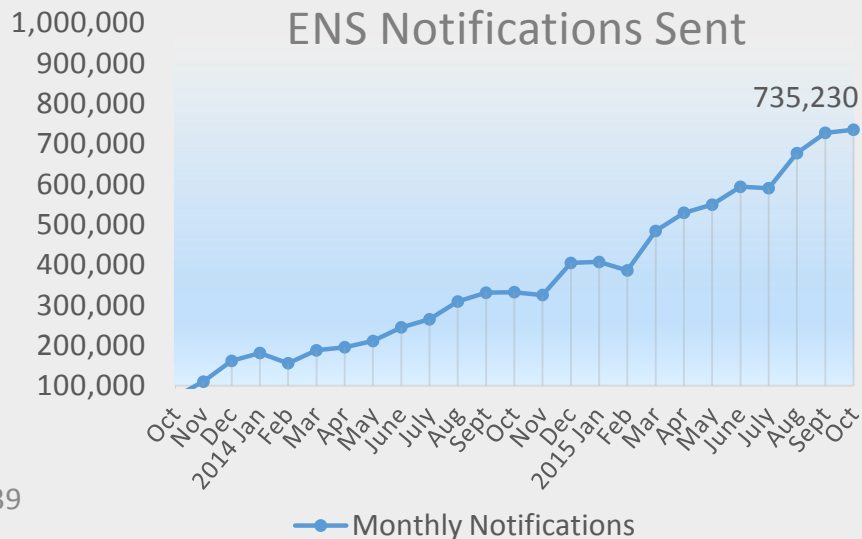
## Portal Queries



## Monthly CRISP Portal Users



## ENS Notifications Sent





# Rules of the Road

- Patient Privacy policies are foundational to Health Information Exchange
- CRISP operates under a combination of:
  - Federal laws – HIPAA, 42 CFR Part 2
  - State laws and regulations – CMRA, MHCC Regulations
  - Stakeholder agreements – Participation Agreement
  - Data use agreements – HSCRC, MHBE, DHMH
- All participating organizations are required to
  - Update their HIPAA Notice of Privacy Practices to include a paragraph on their participation with CRISP
  - Make CRISP brochures and opt-out forms available at intake areas.
- Patients who do not want to participate must opt-out, by contacting CRISP by phone, online, or by mail.
- Patients have the right to contact CRISP and ask for a list of users who have accessed their information.







# Current Patient Awareness Approach

- All participating organizations are required to update their **HIPAA Notice of Privacy Practices** to include a paragraph on their participation with CRISP.
- All participating organizations are required to make **CRISP brochures** and **opt-out forms** available at intake areas.
- Patients are responsible for completing and **submitting the opt-out form to CRISP**. They may also opt-out by **phone** or **online**.



**CRISP**  
Community Reporting of Infectious Diseases  
at Maryland's state health system

## Health Information Exchange Patient Opt-Out Form

This form is to be used by patients who do not wish to participate in Maryland's statewide Health Information Exchange (HIE).

A Health Information Exchange, or HIE, is a way of sharing your health information among participating doctors' offices, hospitals, labs, radiology centers, and other health care providers through secure, electronic means. The purpose is so that each of your participating caregivers can have the benefit of the most recent information available from your other participating caregivers when taking care of you. When you opt out of participation in the HIE, doctors and nurses will not be able to search for your health information through the HIE to use while treating you. Your physician or other treating providers will still be able to select the HIE as a way to receive your lab results, radiology reports, and other data sent directly to them that they may have previously received by fax, mail, or other electronic communications. Public health reporting, in accordance with law such as the reporting of infectious diseases to public health officials, will also occur through the HIE after you decide to opt out.

This opt-out form only needs to be completed once to opt out of the HIE; it is not necessary to complete for each provider. If you do not live in Maryland but still receive care in Maryland, you should complete this form to opt out. If you wish to reverse your decision you may opt back in at any time by calling CRISP at 1.877.95.CRISP.

You have several options for opting out of the CRISP Health Information Exchange. Please select one below.

1. Visit the CRISP Web site at <http://www.crisphealth.org>
2. Call 1.877.95.CRISP (27477)
3. Fax your completed form to 443.817.9587
4. Mail your completed form to CRISP, 7160 Columbia Gateway Drive, Suite 230, Columbia, MD 21046

### Information for Patient Opting Out (Please PRINT Clearly)

First Name\* \_\_\_\_\_  
Middle Name \_\_\_\_\_  
Last Name\* \_\_\_\_\_  
Address Line 1\* \_\_\_\_\_  
Address Line 2 \_\_\_\_\_  
City\* \_\_\_\_\_  
State\* \_\_\_\_\_  
Zip Code\* \_\_\_\_\_  
Primary Phone Number\* \_\_\_\_\_  
Secondary Phone Number \_\_\_\_\_  
Email \_\_\_\_\_  
Date of Birth\* \_\_\_\_\_  
Sex (M/F)\* \_\_\_\_\_

I would like to be notified of my participation choice in the following way (contact information must be included on form): ☐ Email ☐ Phone Call ☐ Letter ☐ Text ☐ No Notification

\* Required

Reason for Opting Out (optional): \_\_\_\_\_

If this form is signed by someone other than the person named above, the person signing the form hereby certifies that he/she is acting as: (CHECK ONE) ☐ Parent ☐ Legal Guardian ☐ Other (Specify Relationship) \_\_\_\_\_ for the person named above.

### Contact Information for Individual Completing This Form if Other Than Patient (Please Print Clearly)\*

Printed Name \_\_\_\_\_ Phone Number \_\_\_\_\_

### Patient Information (Please Print Clearly)\*

Printed Name \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Version 3 August 2011



# Agreements and Policies



PREPARE FOR THE  
**FUTURE**  
*of healthcare*

[HOME](#)[FOR PATIENTS](#)[FOR PROVIDERS](#)[CRISP HIE SERVICES](#)[NEWS & EVENTS](#)[FAQs](#)[ABOUT](#)

## POLICIES AND APPROVED USE CASES

Approved Use Case - Cross-Facility Patient-Level Data Sharing Policy - Wednesday, September 23, 2015  
Cross-Facility Patient-Level Data Sharing Policy. Effective September 23, 2015.

HIE Policies and Procedures - Thursday, April 17, 2014  
CRISP HIE Policies and Procedures.

Approved Use Case - Access to Query Portal for Health Plans - Wednesday, December 10, 2014  
HIE Policy for Health Plan Access to Query Portal. Effective December 10, 2014.

Approved Use Case - Reporting Service - Monday, June 4, 2012  
HIE Policy for Reporting Service (CRS). Effective June 4, 2012.

Approved Use Case - Notification Service - Thursday, October 24, 2013  
HIE Policy for Encounter Notification System (ENS). Effective October 24, 2013

Approved Use Case - Cancer Registry - Friday, September 7, 2012  
HIE Policy for Cancer Registry Reporting. Effective September 7, 2012.

Approved Use Case - Query Portal Access Outside CRISP Service Area - Wednesday, September 11, 2013  
Query Portal Access Outside CRISP Service Area. Effective September 11, 2013

Approved Use Case - CQM Reporting Tool - Thursday, May 14, 2015  
HIE Policy for CQM Reporting Tool. Effective May 8, 2015.

## ABOUT

- General Info
- Governance and Leadership
- Management
- Policies & Agreements
- Contact Us

[www.crisphealth.org](http://www.crisphealth.org)

## PARTICIPATION AGREEMENTS

CRISP Participation and Direct Agreement - Wednesday, July 30, 2014  
CRISP Participation and Direct Agreement.



# Regional Coordination and Planning



## Cross Hospital Use

Number of Visits across Hospitals



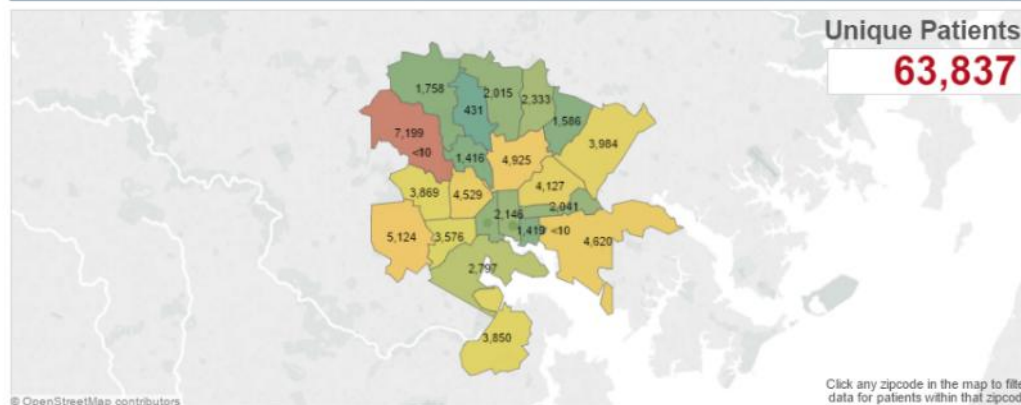
Year  
2014

Visited West Side Hospital

(All)

Visited East Side Hospital

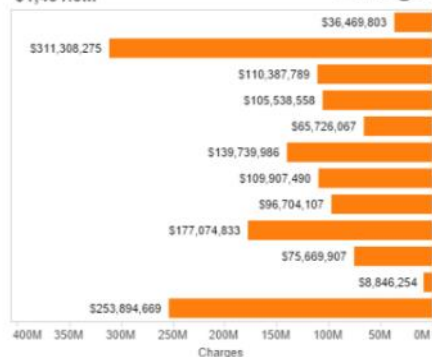
(All)



© OpenStreetMap contributors

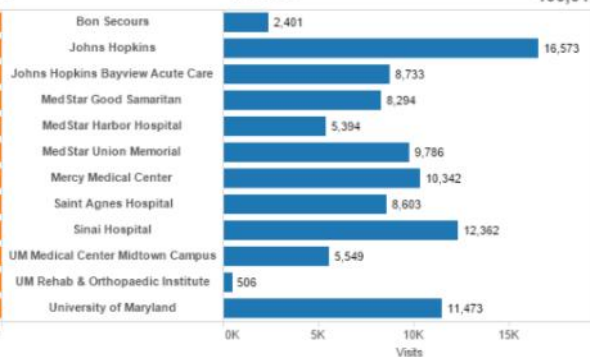
Total Charges  
**\$1,491.3M**

### Charges



### Visits

Total Visits  
**100,016**



#### Footnotes

- HSCRC Casemix data and CRISP EIDs.
- HSCRC Casemix data includes all inpatient discharges and outpatient hospital observation visits greater than 24 hours from any hospital in Baltimore City.
- Observation visits greater than or equal to 24 hours is identified using Casemix rate center 80 with rate center units >= 24 and rate center charges >0.
- Unique patients are identified using CRISP EIDs.
- Zip code is the zip code of the patient's residence at the time of discharge as reported in HSCRC Casemix data.
- Baltimore City is defined by HSCRC's zip code to county SAS mapping.

- Report currently contains all IP casemix data updated un<sup>12</sup>  
August 2015



# Pre / Post Intervention Analysis

## Analysis of Pre and Post Metrics based on Enrollment Date

The analysis is based on discharges before and after the enrollment date. Please select the number of months, number of hospitals to show and the types of visit to include in the analysis.

Total Number of  
Members in the  
Analysis

140

Months of Analysis  
(Before and After)

1 Month

Visit Type

- ☒ (All)
- ☒ ER Visit Only
- ☒ IP After ER Visit
- ☒ IP Only
- ☒ OP

### Overall Charges

Charges - Before	\$1403K
Charge - After	\$1009K

### Overall Total Visits

Total Visits - Before	568
Total Visits - After	361

### Charges at

Charges - Before	\$822K
Charge - After	\$542K

### Total Visits to

Total Visits - Before	259
Total Visits - After	127

### Charges at Outside Hospitals

Charges - Before	\$123,788.06
Charge - After	\$38,642.60
Charges - Before	\$86,339.69
Charge - After	\$47,676.48
Charges - Before	\$71,411.19
Charge - After	\$47,274.13
Charges - Before	\$62,038.91
Charge - After	\$28,275.70
Charges - Before	\$50,888.54
Charge - After	\$92,023.89

### Visits to Outside Hospitals

Total Visits - Before	52
Total Visits - After	47
Total Visits - Before	37
Total Visits - After	25
Total Visits - Before	36
Total Visits - After	28
Total Visits - Before	33
Total Visits - After	21
Total Visits - Before	31
Total Visits - After	26

### Total Charges at Outside Hospitals

Charges - Before	\$580,670.83
Charge - After	\$466,674.37

### Total Visits to Outside Hospitals

Total Visits - Before	309
Total Visits - After	234



# Readmission Analysis

Service Line Readmission Analysis

Notes



**CRISP**  
Reporting Services

## Service Line Readmission Analysis

Hospital

Payer

Start

**Hospital Utilization - Select a service line to see top DRGs**

Eligible Discharges	Readmissions	Readmit Ratio	Readmit Rate	Intra Readmissions	Intra Readmit Rate	Inter Readmissions	Inter Readmit Rate
10,214	1,804	1.04	17.66%	1,051	10.29%	753	7.37%

Statewide

Eligible Discharges	Readmissions	Readmit Ratio	Readmit Rate	Intra Readmissions	Intra Readmit Rate
539,706	72,538	0.96	13.44%	49,618	9.19%

Burns  
Cardiology - Invasive  
Cardiology - Medical  
Cardiology - Open Heart Surgery  
Dental  
Dermatology  
Endocrinology  
ENT Surgery  
Gastroenterology  
General Medicine  
General Surgery  
Gynecological Surg  
Gynecology  
Hematology  
Infectious Disease  
Neonatology  
Nephrology  
Neurological Surgery  
Neurology  
Normal Newborn  
Obstetrics/Delivery  
Oncology  
Oncology Surgery  
Ophthalmologic Surg  
Ophthalmology  
Orthopedic Surgery  
Orthopedics  
Other Obstetrics  
Otolaryngology  
Plastic Surgery  
Psychiatry  
Pulmonary  
Rehabilitation

13	< 11	< 11	< 11	< 11	< 11
1,105	199	1.00	18.01%	114	10.32%
< 11	< 11	< 11	< 11	< 11	< 11
43	< 11	< 11	< 11	< 11	< 11
404	63	0.78	15.59%	41	10.15%
35	< 11	< 11	< 11	< 11	< 11
1,244	232	1.08	18.65%	149	11.98%
754	109	1.07	14.46%	68	9.02%
463	52	0.96	11.23%	36	7.78%
31	< 11	< 11	< 11	< 11	< 11

531	44	1.19	8.29%	25	4.71%
11,724	1,384	1.00	11.80%	829	7.07%
36,679	6,951	0.97	18.95%	4,840	13.20%
3,837	479	1.00	12.48%	266	6.93%
556	60	1.03	10.79%	46	8.27%
2,128	224	0.95	10.53%	150	7.05%
13,616	2,721	0.98	19.98%	1,840	13.51%
2,444	290	0.91	11.87%	159	6.51%
45,701	8,219	0.97	17.98%	5,886	12.88%
27,956	3,778	0.95	13.51%	2,580	9.23%
32,369	3,814	0.95	11.78%	2,971	9.18%
6,125	369	1.00	6.02%	301	4.91%

Top 5 DRGs

**Initial Discharge - Select initial DRG to see top 5 resulting readmit DRGs**

Initial APR Code	APR DRG Value	Eligible Discharges	Readmissions	Readmit Ratio	Readmit Rate	Intra Readmissions	Intra Readmit Rate	Inter Readmissions	Inter Readmit Rate
383	CELLULITIS & OTHER BACTERIAL SKIN INFECTIONS	226	33	1.24	14.60%	12	5.31%	21	9.29%
204	SYNCOPE & COLLAPSE	177	23	1.17	12.99%	< 11	< 11	16	9.04%
861	SIGNS, SYMPTOMS & OTHER FACTORS INFLUENCING HEALTH STATUS	100	15	0.83	15.00%	< 11	< 11	< 11	< 11
812	POISONING OF MEDICINAL AGENTS	52	12	1.79	23.08%	< 11	< 11	< 11	< 11
197	PERIPHERAL & OTHER VASCULAR DISORDERS	83	< 11	< 11	< 11	< 11	< 11	< 11	< 11

**Readmit Discharge - Select readmit DRG to see top 5 resulting readmit DRGs**

Readmit APR Code	APR DRG Value	Readmit APR Code	APR DRG Value
383	CELLULITIS & OTHER BACTERIAL SKIN INFECTIONS	463	KIDNEY & URINARY TRACT INFECTIONS
720	SEPTICEMIA & DISSEMINATED INFECTIONS	468	OTHER KIDNEY & URINARY TRACT DIAGNOSES, SIGNS & SYMPTOMS
197	PERIPHERAL & OTHER VASCULAR DISORDERS		

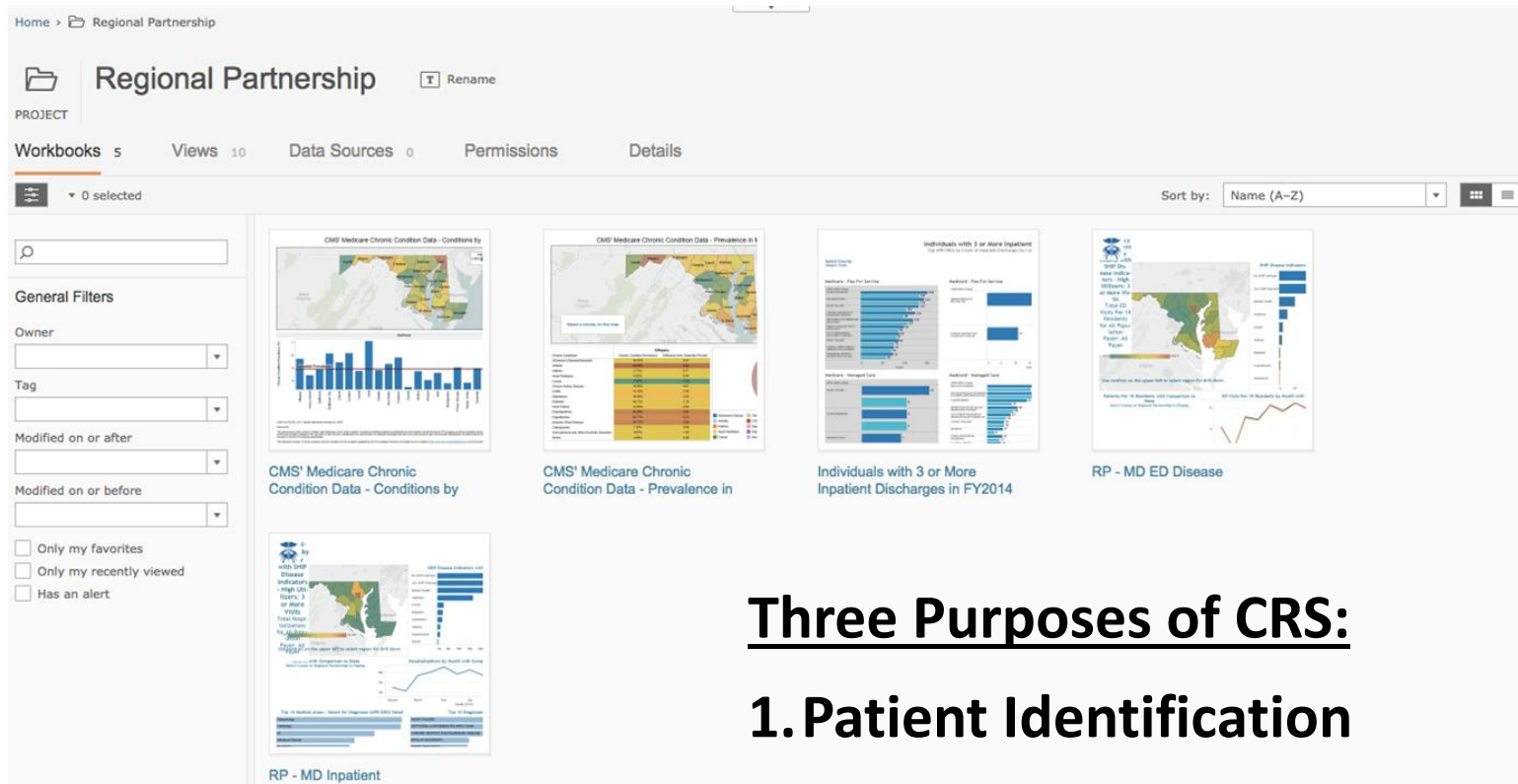
Initial APR Code	APR DRG Value	Eligible Discharges	Readmissions	Readmit Ratio	Readmit Rate	Intra Readmissions	Intra Readmit Rate	Inter Readmissions	Inter Readmit Rate
383	CELLULITIS & OTHER BACTERIAL SKIN INFECTIONS	9,025	974	0.90	10.79%	701	7.77%	273	3.02%
861	SIGNS, SYMPTOMS & OTHER FACTORS INFLUENCING HEALTH STATUS	3,145	583	1.00	18.54%	384	12.21%	199	6.33%

Readmit APR Code	APR DRG Value	Readmit APR Code	APR DRG Value
383	CELLULITIS & OTHER BACTERIAL SKIN INFECTIONS	720	SEPTICEMIA & DISSEMINATED INFECTIONS





# CRISP Reporting Services (CRS)



## Three Purposes of CRS:

1. Patient Identification
2. Performance Measurement
3. Coordination of Services



# Upcoming CRS Reports

## Patient Identification

- Risk stratification tools/methodologies applied
- Enhancements to Patient Total Hospitalizations reports
- Admission and discharge analysis

## Performance Measurement

- Core metrics dashboard
- Panel-based trends and utilization reports
- Benchmarking for regions and providers

## Coordination of Services

- Regional and cross-hospital patient utilization mapping
- Population-based Preventive Quality Indicator dashboards



# Getting Started - Hospitals

- Prior to providing individual user access, CRISP will work with the hospital to complete the following:

- Review and sign the CRISP Participation Agreement



- Established VPN and route outbound HL7v2 (ADT, Lab, Rad, Documents); CCD if possible



- Validate CRISP developed interface



- Update existing Notice of Privacy Practices to inform patients of the hospital's participation with CRISP and their right to opt out







# User On-Boarding

- Visit <http://onboarding.crisphealth.org>. The registration process takes approximately 30 minutes. You may save your application at any time and return to it later.
- Please have the following identifying information available:
  - An electronic copy of a government or employer ID
  - Personal (non-shared) email address
  - If applicable, license, DEA, NPI, and CDS numbers.
- You will also need to complete the following steps:
  - Sign PDMP Memorandum of Understanding
  - Watching CRISP Portal/PDMP training video
  - If obtaining access to clinical data, you will also need to be verified by organization Point of Contact

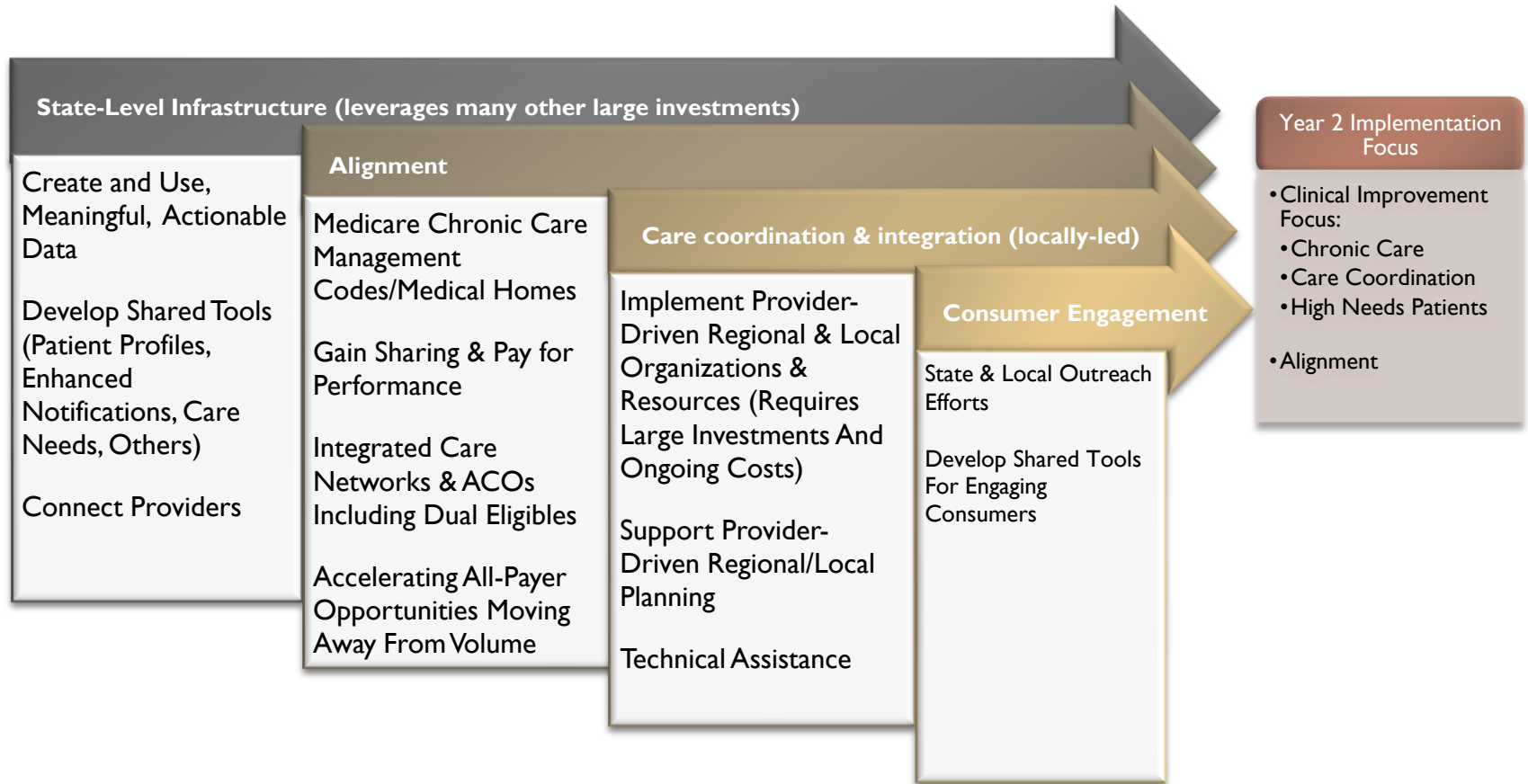


# Integrated Care Network Infrastructure Project

- Why: The all-payer waiver and GBR will motivate new population-health efforts and care management initiatives...
- And: Stakeholders will need new infrastructures and access to data to support these activities...
- It follows that: Elements of these infrastructure could be shared, i.e. pursued cooperatively, both to avoid duplication of costs and to give care managers more complete data...
- And if so: CRISP was chartered and is governed to be the place where health IT solutions are deployed through cooperation and collaboration.

# Maryland's Strategic Transformation Roadmap

Transform care delivery to support person centered care, coordinated across primary care, behavioral health, long term and other settings





# ICN Project Organization

## **1. AMBULATORY CONNECTIVITY**

The project aims to achieve bi-directional connectivity with ambulatory practices, long-term-care and, other health providers. Multiple methods of connectivity will be employed, including HL7 interfaces, CCDA exchange, and administrative networks.

## **2. DATA ROUTER**

A key concept of the infrastructure effort is to send relevant patient-level data to the healthcare organizations who can use it for better care management. The data router will receive and normalize health records, determine a patient-provider relationship, verify patient consent, and forward the records where they should go in near real time.

## **3. CLINICAL PORTAL ENHANCEMENTS**

The existing clinical query portal will be enhanced with new elements, including a care profile, a link to a provider directory, information on other known patient-provider relationships, and risk scores.

## **4. NOTIFICATION & ALERTING**

New alerting tools will be built such that notification happens within the context of a provider's existing workflow. So for instance, if a patient who is part of a specific care management initiative shows up at the ER, an in-context alert could inform the clinicians that the patient has a care manager available.

## **5. REPORTING & ANALYTICS**

Existing reporting capabilities, built on Tableau and Microsoft Reporting Services, will be expanding and made available to many more care managers. Will also plan for a potential new solution to support thousands of ambulatory practices.

## **6. BASIC CARE MANAGEMENT SOFTWARE**

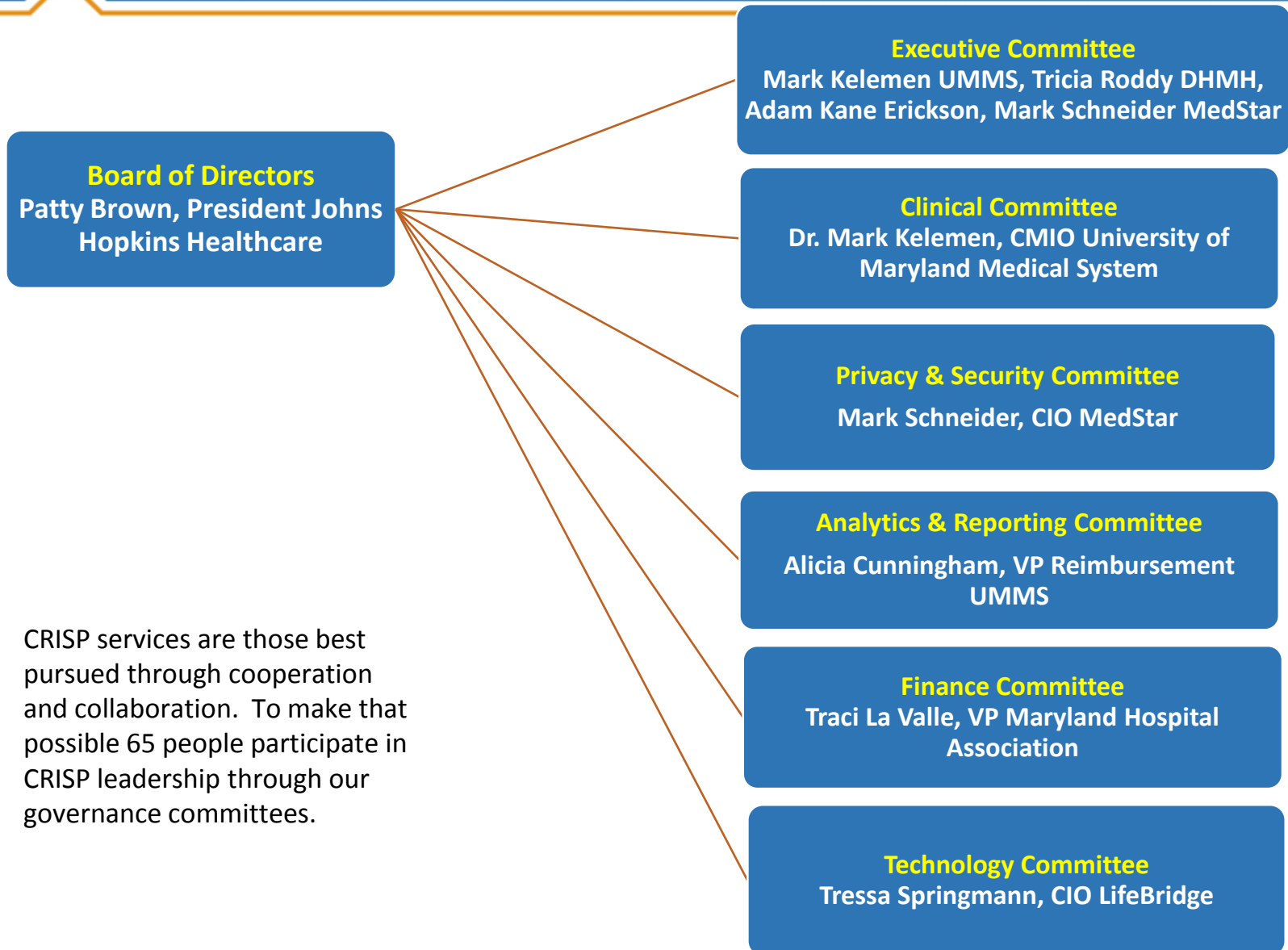
The current scope is for planning only, as the advisors help us determine an appropriate path.

## **7. PRACTICE TRANSFORMATION**

The current scope is for planning only, as the advisors help us determine an appropriate path.



# CRISP Governance





# Discussion

Questions?

# SUMMARY AND NEXT STEPS

## ■ Summary

- Vision and goals of the project
- All-Payer Model Overview
- CRISP Overview

## ■ Next steps

- In-person Duals Care Delivery Workgroup Meeting
  - Monday, February 29—1:00-4:00
  - DHMH Room L-3
- Full meeting schedule on next slide

# DUALS CARE DELIVERY WORKGROUP MEETINGS

Meeting	Subject Matter and Goals
2) Feb 29	<ul style="list-style-type: none"><li>• Review, at high level, other states' approaches to duals' care coordination</li><li>• Discuss existing MD infrastructure and ongoing projects touching dual eligibles, which may aid or limit options for a new program</li><li>• Outline concepts and parameters for improving duals' care coordination</li></ul>
3) Apr 4	<ul style="list-style-type: none"><li>• Present and discuss refined vision for a duals care coordination program encompassing delivery organization, payment, quality concepts, and information infrastructure (include options that do and don't include hospital services affected by all-payer rate model)</li></ul>
4) May 2	<ul style="list-style-type: none"><li>• Present pre-final program concept reflecting feedback from Apr 4 meeting</li><li>• Explain any waivers needed to implement program</li></ul>
5) Jun 1	<ul style="list-style-type: none"><li>• Present final program concept</li><li>• Describe key elements of any waiver application</li></ul>
6) Jun 29	<ul style="list-style-type: none"><li>• Further discuss any waiver application</li></ul>